

Impact Highlights

Invest Ottawa is the lead economic development agency for knowledge-based industries in Canada's Capital, facilitating wealth and job creation in the City of Ottawa. Our team delivers venture development, global expansion and talent programs and services that help to fuel the growth and success of entrepreneurs and firms.

Invest Ottawa is helping to:

Fuel the growth of our economy



447

Jobs facilitated

\$41.6M

Domestic and foreign investment attracted

\$499M

Capital attracted by startup portfolio

Increase the global competitiveness of companies

71

52

0

15

Business expansion meetings

Foreign direct investment meetings

Companies helped to grow globally

Companies helped to grow locally









Attract new talent & firms



1

Virtual missions to foreign markets

1

International soft landings

Accelerate the growth of startups and scale-ups



1,274

1,596

Workshop attendees

Advisory hours provided

176

\$.63M

73

Startup companies actively engaged

Value of market analysis reports

Net Promoter Score

Support Ottawa's community of small businesses and entrepreneurs

69

1,221

94

Businesses supported through entrepreneurship programs Attendees of other entrepreneurship workshops

Advisory hours provided under other entrepreneurship programs

Enable the development, attraction & retention of top talent

1,217

130

11

2

Candidates registered in the talent program

Talent clients

Hires through the talent program

Program PR or recruiting events completed







Drive CAV & Smart City innovation and business through Area X.O



\$0M

31

2

Total Area X.O public - private investment

SMEs and firms supported

Impactful R&D and business events

Note: metrics cumulative until the end of the relevant quarter.

Q1 2022 COMPANY HIGHLIGHTS

Parallel Wireless Opens New State-of-the-Art 5G Research and Development Center in Ottawa



<u>Parallel Wireless, Inc.</u>, the U.S.-based Open RAN company delivering the world's leading All G, cloud-native, Open RAN solution, has opened a research and development (R&D) lab and testing facility in Ottawa, to further develop 5G radio access and expand the company's global presence.

Mobile Network Operators (MNOs) across the globe are quickly adopting Open RAN networks to deliver cost-effective, easily scalable, wireless broadband connectivity. Parallel Wireless is at the forefront of the telecom revolution driving All G - 2G, 3G, 4G and 5G Open RAN wireless networks into the future.



Notre région mérite ce qu'il y a de mieux et rien de moins. Nous devons embaucher la crème de la crème, et elle doit se trouver à Ottawa.

MAXIME DUMAS, DIRECTEUR GÉNÉRAL, PARALELL WIRELESS CANADA



Headquartered in Nashua, NH, Parallel Wireless was formed in 2012, and currently has R&D centers in India, Israel, the U.S., UK, Sweden and now Canada. The company is growing fast, and has had many Open RAN mobile wireless network successes throughout the world with MNOs such as <u>BTEE</u>, <u>Hotspot</u>, <u>Vodafone in Asia and Africa</u>, <u>MTN</u>, <u>IpT</u>, <u>Millicom</u>, <u>Axiata Group</u> and many more.









Maxime Dumas is the new General Manager of Parallel Wireless Canada will lead the expansion of the company's activities. Prior to his newly appointed position Maxime was a founding member of NuRAN Wireless, where he most recently held the position of President and CEO.

"The vision for Parallel Wireless in Canada is to have a stellar R&D team in Ottawa, creating best-in-class Open RAN solutions for MNOs across Canada and beyond," said Maxime Dumas, General Manager of Parallel Wireless in Canada. "The team of 'Reimaginers' in Canada are empowered, inspired, and motivated to deliver state-of-the-art networks providing wireless broadband communications to enhance lives and strengthen economies."

Parallel Wireless Canada will be a world-class R&D facility with colleagues who are driving innovation by collaborating with constituents at leading Canadian universities and assisting mobile operators in the country to successfully deploy the highest quality, most cost-effective Open RAN solutions. The team in Canada will include the best and brightest professionals who are dedicated to driving 5G Open RAN innovations and disrupting the wireless industry.

"Parallel Wireless is an excellent addition to Ottawa's world-class telecom ecosystem and their arrival further strengthens our city's position as Canada's leading 5G hub," said Ottawa Mayor Jim Watson. "Through Invest Ottawa's (Global Expansion) continued support of this exciting expansion I look forward to following the development of this world-class R&D facility over the coming months."

Parallel Wireless is actively hiring in the Kanata, Ottawa region as well as in other regions throughout Canada with the possibility of remote work. Positions available are in all areas related to 4G and 5G radio access including Massive MIMO, system architecture, radio design, physical layer, protocol stack, and Cloud-native. Check out the detailed list of open positions on the <u>Parallel Wireless Canadian careers website</u>.

Q1 2022 COMPANY HIGHLIGHTS

Tehama Awarded an Innovative Solutions Canada (ISC) Contract to Support Canada's Public Sector Hybrid Workforce



Tehama, an innovative, cloud-based platform supporting the future of work, recently announced that it has been awarded a contract by Innovative Solutions Canada. Innovative Solutions Canada is a Research and Development (R&D) funding program. Their funding streams help fund early-stage R&D projects, and tests prototypes in real-life settings. The two streams are dedicated to Canadian innovators who want to start, grow and get to market.

Tehama's platform can help Canadian government organizations capitalize on the expanding digital economy that is being driven by the growing hybrid workforce. Enabling businesses and government entities to transform and sustain their evolving workforces, the Tehama platform delivers secure, compliant and location-independent services, positioning these organizations for long-term success without compromising productivity and collaboration. Additionally, the Tehama platform has the potential to assist Canada in optimizing the citizen and employee experience while significantly reducing the cost of deploying and maintaining virtual desktops, by providing the cloud-based infrastructure needed to support remote and hybrid workforces.









"We are pleased to have been awarded this landmark contract by Innovative Solutions Canada," said Paul Vallee, CEO, Tehama. "This represents a tremendous opportunity for our team to engage and to prove our ability to deliver a powerful and innovative platform supporting Canada's Digital Strategy. Tehama offers a scalable solution that can help government organizations optimize their operations, and safeguard sovereign data and intellectual property."

As part of this project, and subsequent projects with Canada's Public Sector, Tehama will provide a cloud-native infrastructure, for real-world testing, taking on one of the biggest operational challenges facing governments today: the delivery of citizen and employee services within hybrid work environments.

Tehama was founded, led and spun-out of parent company Pythian by serial entrepreneur Paul Vallée. Tehama became a standalone company in 2019 and joined Invest Ottawa's ScaleUp program. Since then, Tehama has grown to 79 employees and serves more than 150 organizations across eight global markets.

Canadian Public Sector entities across all levels of government that want more information on how to take advantage of the ISC contract with Tehama can contact Mr. Jim Short, Tehama's Global Public Sector Leader at short@tehama.io.





